

Message Text

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ORIGIN SS-25

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DRAFTED BY CEA:JRSHAFER
APPROVED BY CEA:CHARLES L. SCHULTZE
S/S-O:RCASTRODALE

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O 270139Z JUN 78
FM SECSTATE WASHDC
TO AMEMBASSY BONN IMMEDIATE

S E C R E T STATE 162853

EXDIS, FOR AMBASSADOR OWEN

E.O. 11652: GDS

TAGS: PFOR, ENRG, US, GW

SUBJECT: CEA CHAIRMAN SCHULTZE'S MEETING WITH COUNT
LAMBSDORFF 6/26/78

1. CEA CHAIRMAN SCHULTZE WISHES TO HAVE THE FOLLOWING
MESSAGE PASSED TO AMBASSADOR HENRY OWEN.
2. I MET WITH LAMBSDORFF ON JUNE 26. MUCH OF OUR DISCUS-
SION FOCUSED ON THE SUMMIT.

HE INDICATED THAT THE GERMANS CLEARLY SEE OUR ENERGY
ACTION AND THEIR GROWTH ACTION AS PARTS OF A DEAL. HE
SAID THE GERMAN NEGOTIATING POSITION WILL NOT BE SET UNTIL
AFTER BREMEN AND HE SAW THE BONN SUMMIT ITSELF AS THE
PLACE THE NEGOTIATION WOULD TAKE PLACE. WHEN BRIEFLY
APART FROM OTHER MEMBERS OF HIS GROUP, HE FORECAST THAT
SCHMIDT WOULD AGREE TO A PACKAGE OF DM 10 BILLION TO DM 12
BILLION (DM 12 BILLION WOULD BE ONE PERCENT OF GNP).

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CLEARLY WE SHOULD CONTINUE TO SIGNAL OUR VIEW THAT ACTION
ON THE ORDER OF ONE PERCENT IS NEEDED AND BE PREPARED TO
SEE THE DISCUSSIONS GO DOWN TO THE WIRE.

LAMBSDORFF INDICATED THAT U.S. ENERGY ACTION ALONG THE
LINES WE HAVE BEEN PROPOSING WAS NEEDED TO GET GERMAN
ACTION ON GROWTH. HE WAS VERY CONCERNED ABOUT U.S. INFLA-

TION BUT DID NOT ASK US TO CONSIDER ADDITIONAL ACTION. HE WAS CLEARLY APPREHENSIVE OVER THE PRESIDENT'S ABILITY TO DELIVER ON ANY COMMITMENT HE MAKES. IN THIS CONNECTION HE QUESTIONED ME CLOSELY ON THE ABILITY OF CONGRESS TO PREVENT FEES ON QUOTAS. HE ALSO REPORTED SAUDI VIEWS GIVEN TO GERMAN REPRESENTATIVES THAT AN IMPORT FEE WAS UNACCEPTABLE AND LEGISLATION WAS PREFERRED. WE SHOULD CONTINUE TO STRESS THE IMPORTANCE OF HAVING A GOOD INTERNATIONAL PACKAGE IN ORDER FOR US TO SUCCEED IN IMPLEMENTING ENERGY MEASURES. AT THE SAME TIME, WE MUST REASSURE THE GERMANS THAT THE PRESIDENT WILL BE ABLE TO DELIVER ON HIS COMMITMENT IN A PACKAGE DEAL. (I STRESS AGAIN LAMBSDORFF'S CONCERN OVER OUR ABILITY TO DELIVER.)

LAMBSDORFF WAS CONCERNED THAT EUROPEAN DISCUSSION OF MONETARY ARRANGEMENTS NOT BE OR BE PERCEIVED TO BE ANTI-U.S. HE DOES NOT SEE A PROGRAM EMERGING AT BREMEN GOING BEYOND GENERAL PRINCIPLES AND THE COMMISSIONING OF A STUDY. THUS, THE PRESIDENT SHOULD NOT FACE A DISCUSSION OF ANY PROPOSALS IN BONN. NEVERTHELESS, YOU SHOULD WORK TO MINIMIZE THE POSSIBILITY THAT A GENERAL DISCUSSION OF THESE ISSUES BE USED AS A SMOKE SCREEN AT THE SUMMIT.

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